

# HAHLEKETA TRADING



COMPANY PROFILE

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# INTRODUCTION



- ❖ HAHLEKETA Trading is an integrated mid-tier oil and gas company with a strategic vision of becoming South Africa's first black women owned oil and gas company focusing on acquiring and developing upstream and downstream assets.
- ❖ The company's core functions are the sourcing, marketing, supply and distribution of primary raw and refined petroleum products and inland distribution. .
- ❖ A black female-owned and operated business which combines experience, strategic relationships and deep industry knowledge.
- ❖ HAHLEKETA aims to provide reliable and competitively priced hydrocarbon products to our clients.
- ❖ Poised to become the preferred supplier and partner for SOE's, Corporates, Wholesale Traders, Heavy Industries, Mining and Farming sector and a leading Pan-African hydrocarbon trading firm through its highly networked and experienced team.

## Our Partners

Supplier Partner

Refinery Technical Partner

JV Partner (individual project basis)

**AUGUSTUS**  
GLOBAL INVESTMENT

# BUSINESS STRATEGY



# STRATEGIC INTENT

To co-operate with international suppliers to source refined petroleum products on a sustainable and competitive basis not only for South Africa but also for requirements in other African countries.

To secure long term offtake contracts with bankable clients in South Africa to ensure minimal credit / default risk exposure.

To secure independent storage in South Africa and Mozambique initially, to service our South African client base and then to expand to Mozambique, Zambia, DRC and Botswana.

To build storage tank farms for clients e.g., mines and utilities, linked to supply contracts.

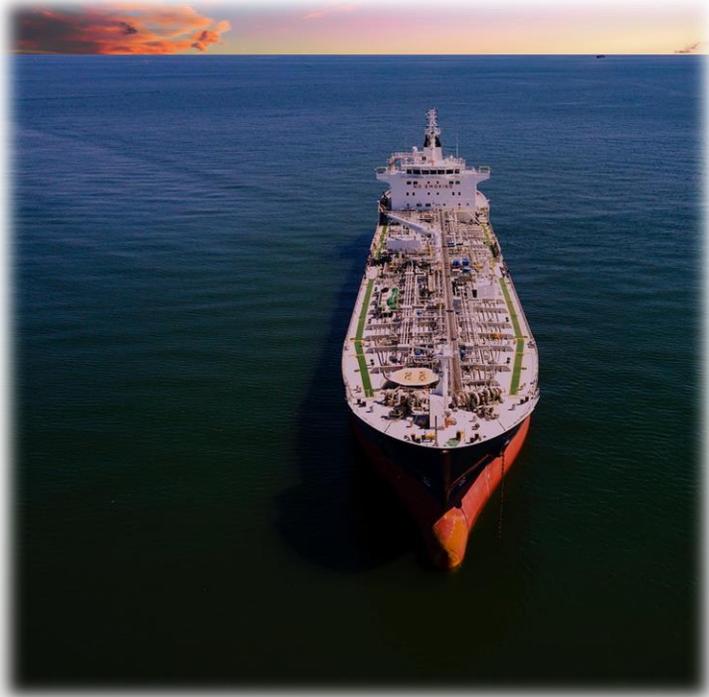
Sound treasury management function to improve the liquidity position of by securing additional independent credit lines and favourable credit terms from suppliers to sustain long-term imports.

To expand into the infrastructure and downstream sectors in South Africa by:  
1. Developing a Biofuel Refinery in the next 12x Months

To expand into the Liquefied Natural Gas ("LNG") import market to SA into the future, including infrastructure development and regasification facilities.



# OUR CAPABILITIES



## IMPORTING

**HAHLEKETA** leverages strategic network to access product from a variety of international refineries at competitive prices. Our cargos are delivered to our clients at their preferred port and at the agreed financing terms.



## SA DISTRIBUTION

**HAHLEKETA** can supply, directly through its relationship with the SA Black Bulk Transporters Association, products throughout South Africa whether by pipeline, rail and road, at competitive prices and financing terms.

# INFRASTRUCTURE PROJECTS



## SHIPPING

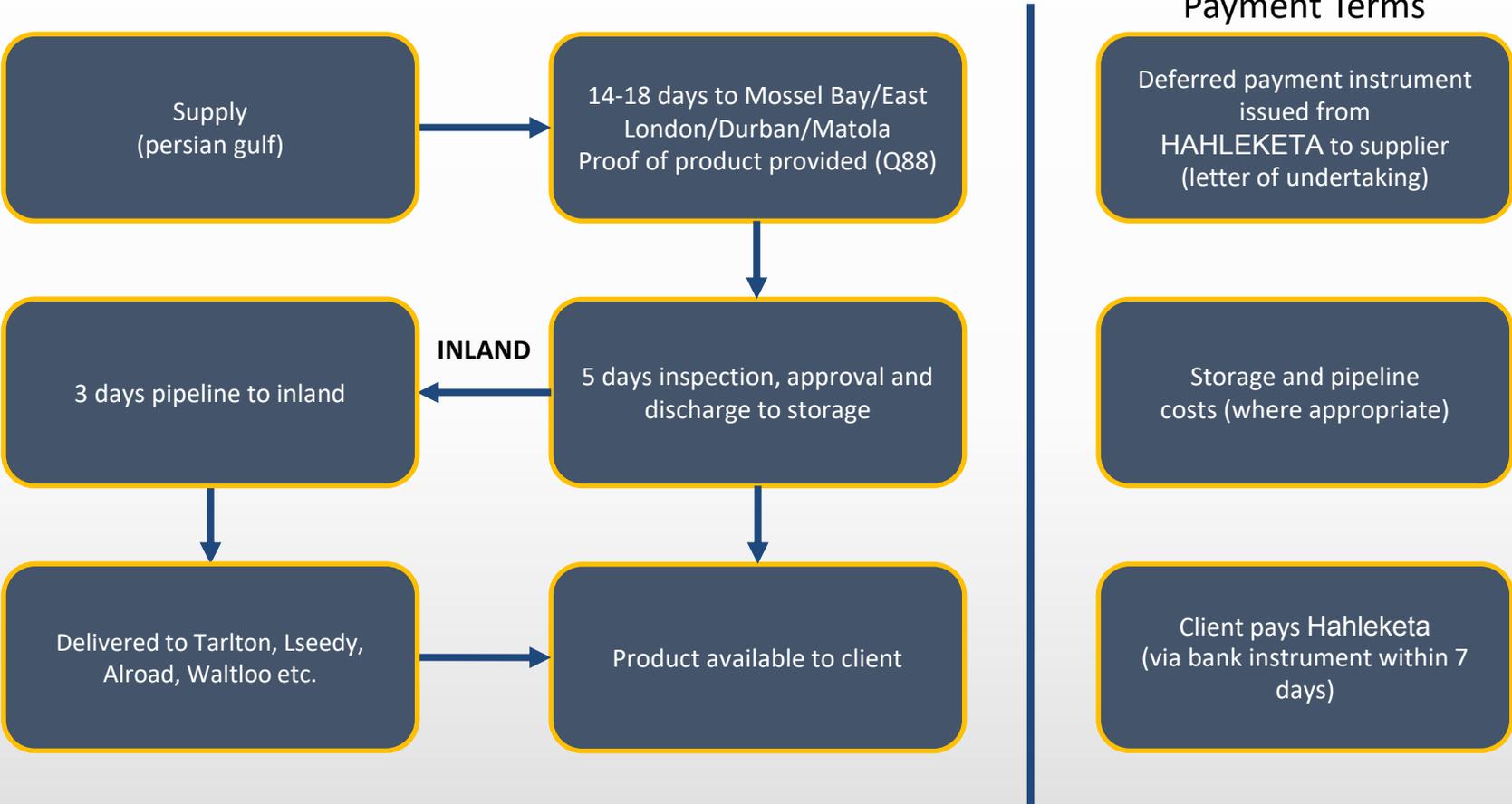
Flying the South African flag is a source of national pride and achievement. **we** sees to acquire and register vessels, together with partners, to build a dedicated maritime fuels transportation operation to better serve the sub-Saharan market, providing better availability, cost consistency and reliability for the African market



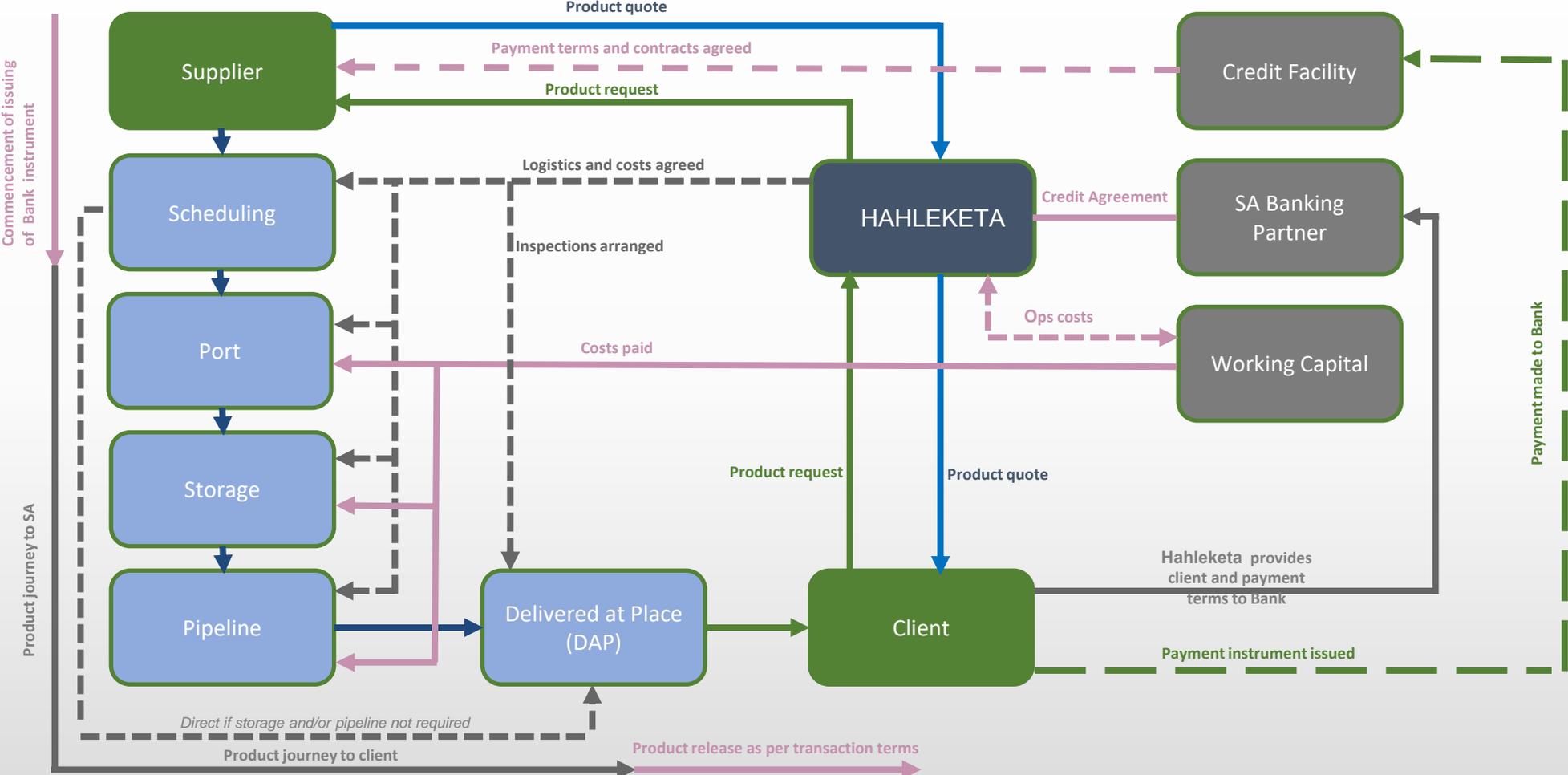
## REFINERY

**HAHLEKETA** is in the feasibility and analysis stage of its critical **Biofuel** infrastructure project, together with its partners, to commence the commissioning modern modular refineries to meet both the demand and future emission standards.

# SUMMARY OF IMPORT PROCESS FLOW AND FLOW OF FUNDS



# DETAILED IMPORT PROCESS FLOW



## OUR PRODUCTS:

- Automotive Gasoil (Diesel)
- Gasoline (ULP 95, ULP 93)
- Liquid Petroleum Gas (LPG)
- Heavy Fuel Oil (HFO)
- Kerosene (DPK - Jet Fuel)



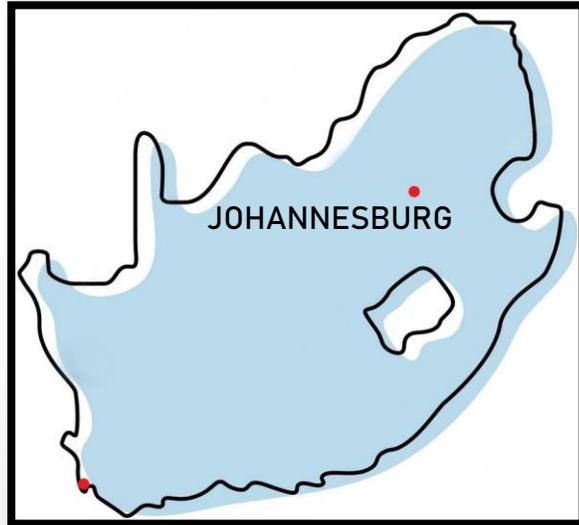
## OUR CLIENTS:

- Parastatals
- Petroleum conglomerates



# CONTACT US

## Strategic Office Locations



## Corporate Head Office

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Rivonia,  
Johannesburg  
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# THANK YOU